

## Table of Fees for Services

Below is our table of fees for services as required by Massachusetts regulation. The fees below may not apply to all clients. Carefully read Item 4 and Item 5 of Form ADV Part 2A ("Brochure"), as these sections of the Brochure contain important details about Wellspring Financial's advisory services and fees. Fees may be negotiable based upon certain criteria (e.g. related accounts and account composition). The fees below will only apply to you when you request the services listed.

| Fees Charged by<br>Investment Adviser                         | Fee Amount  |                         | Frequency Fee is<br>Charged | Services   |  |
|---|---|-------------------------|-----------------------------|--|--|
| Assets Under Management Fee                                   | Total Assets Under Management:<br>\$0 - 250,000<br>250,000.01 - \$1,000,000<br>1,000,000.01 and above | 1.20%<br>1.00%<br>0.75% | Quarterly in Arrears        | Portfolio management for<br>individuals and small<br>businesses and Financial<br>Planning Services |  |
| Hourly Fee  | \$0   |                         | n/a                         | n/a  |  |
| Subscription Fee  | \$0   |                         | n/a                         | n/a  |  |
| Fixed Fee   | \$0   |                         | n/a n/a                     |  |  |
| Commissions to the Adviser                                    | Varies*   |                         | n/a                         | n/a  |  |
| Performance-based Fee   | \$0   |                         | n/a                         | n/a  |  |
| Other   | \$0   |                         | n/a                         | n/a  |  |
| Fees Charged by Third Parties                                 | Fee Amount  |                         | Frequency Fee is<br>Charged | Services   |  |
| Third Party Money Manager                                     | \$0   |                         | n/a                         | n/a  |  |
| Robo-Adviser Fee  | \$0   |                         | n/a                         | n/a  |  |
| Talk with your Adviser about fees and costs applicable to you |   |                         |                             |  |  |

<sup>\*</sup>Commissions vary by product and are determined by the insurance company. Please speak to your advisor.

## Additional fees and costs to discuss with your Adviser

| Additional Fees/Cost              | Yes/No | Paid To                   |
|-----------------------------------|--------|---------------------------|
| Brokerage Fees                    | Yes    | TD Ameritrade             |
| Commissions                       | No     | n/a                       |
| Custodian Fees                    | No     | n/a                       |
| Mark-ups                          | No     | n/a                       |
| Mutual Fund/ETF Fees and Expenses | Yes    | Dimensional Fund Advisors |